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Graham Marshall
An Meá
16/101 Locomotive Workshop
Australian Technology Park
Eveleigh NSW 1430 Australia

16 December, 2002.

Dear Sirs,

'Step Change in Safety' – Haz & Zard Presentation 19/11/02

As part of the offshore oil & gas industry 'Step Change in Safety' activities, a 'joint' meeting was held in Norwich, U.K., on the 18th and 19th November, 2002.

The attendees comprised members of the Elected Safety Representatives Network, the Offshore Installation Managers network, and the Safety Professionals and Advisors network.

I ran one of the 'break-out' workshop sessions, attended by 15 personnel, using your Haz and Zard tool.

In summary, those present were extremely impressed by the tool, which they felt would be valuable for training purposes in a multi-cultural environment. Those who had involvement with overseas projects were keen to learn more about the tool and facilitated sessions involving its use.

They were particularly taken with the level of interactivity which resulted from its use. Those present who had involvement in 'induction' training were surprised with the easy way all 'users' were engaged by the processes, rather than the usual 'death by video/OHP' with the audience a sea of "1000 m stares". In fact I think that there was some initial disbelief that something so simple could be so powerful!

The consensus was that the Q-sort methodology was exceptionally powerful. I directed them to contact you (via the Haz & Zard website) to discuss the options for other Q-DOS type applications.

Regards,

Ross Stirton; Sigma³ HSEQ Manager